

February 16, 2018

Barbara Whitlock
Education Chairman
P.O. Box 527
South Seaville, N.J. 08246
Phone: 609-472-4687

Guidance Department
Atlantic, Cape May, Cumberland and Salem County High Schools

Dear Sir &/or Madam:

Atlantic County International Association of Insurance Professionals is pleased to announce that we will sponsor two \$500.00 scholarships to an Atlantic, Cape May, Cumberland or Salem County High School senior graduating this year, who will pursue a degree from any college or university.

I am enclosing a copy of our scholarship application. Please feel free to duplicate it. The scholarships will be awarded to two seniors who complete a 500 word essay on one of two questions. The essay will be judged on clarity, content, and originality. All applicants' names will be kept confidential, and for that reason we require that the applicant do not put his or her name on the essay pages.

All applications must be postmarked no later than April 28, 2018. If your school has an arrangement for rewarding scholarships, and you would like us to have a representative to present an award if your student is chosen, please contact me.

If you have any questions or if I might be of assistance, please feel free to contact me.

Sincerely,


Barbara Whitlock, CPCU, AIM, CPIW
Education Chairman

Atlantic County International Association of Insurance Professionals Scholarship Application

Student Name _____

Address _____

High School _____

High School Address _____

High School Guidance Counselor _____

High School Phone Number _____

Colleges Applied To _____

Career Goals and Objectives _____

Field of Study/Degree Sought _____

Two \$500.00 scholarships will be awarded: one each to a high school senior graduating from an Atlantic, Cape May, Cumberland or Salem County High School who plans to further his or her education by attending college. Please complete this application and attach a 500 word typewritten (double spaced) essay on one of the following questions.

1. In the movie Groundhog Day, Bill Murray encounters, day in and day out, an obnoxious, stereotypical insurance salesman, yet in reality, the field of insurance has tens of thousands of rewarding jobs, filled with people who are both competent and consumer oriented. Assume that after college you choose a career in insurance. What sort of skills would you need to become successful in the insurance field?
2. As a "millennial" or an "iGen", you might have heard or read disparaging remarks about your generation. Write an essay on a few of the more notable negative comments and evaluate why of why not the comments have or don't have validity.

Please do not put your name on the pages of the essay as all applicants' names will be kept confidential. All applications must be postmarked by April 28, 2018. Please submit all applications to:

Barbara Whitlock
Education Chairman
P.O. Box 527, South Seaville, N.J. 08246